

RESOLUTION NO. 27287

WHEREAS, on recommendation of Management, there was presented for approval, Second Amendment to Contract DA-5193 with The Revenue Markets, Inc. dba TRMI Systems Integration to extend the term through June 30, 2023 and increase the contract authority by \$1,500,595, for new total not to exceed \$5,054,640, covering ongoing maintenance and operations support services for the Automatic Vehicle Identification System at Los Angeles International Airport; and

LAX

Van Nuys

City of Los Angeles

Eric Garcetti  
Mayor

Board of Airport  
Commissioners

Sean O. Burton  
President

Valeria C. Velasco  
Vice President

Gabriel L. Eshaghian  
Beatrice C. Hsu  
Nicholas P. Roxborough  
Dr. Cynthia A. Telles  
Karim Webb

Justin Erbacci  
Chief Executive Officer

WHEREAS, the Automatic Vehicle Identification (AVI) System is used to count commercial vehicle traffic and to register, track, and monitor commercial vehicle activity for all commercial ground transportation operators in and around the Los Angeles International Airport (LAX) Central Terminal Area (CTA) and outlying areas. Commercial vehicles include limousines, buses, taxicabs, and passenger vans that are permitted by Los Angeles World Airports (LAWA) to provide ground transportation services to and from LAX. Vehicles that provide transportation network company services (Uber and Lyft) are not tracked by the AVI System; and

WHEREAS, the AVI System includes a series of servers and electronic readers (radio frequency modules and antennas) that detect and monitor LAWA-issued transponders mounted on passing commercial vehicles. AVI data is used to accurately track and bill airport commercial ground transportation providers as applicable. AVI data is also used to perform analysis of vehicle activity to facilitate traffic management. The System operates 24 hours per day, 7 days a week. Routine monitoring, maintenance, and timely repairs of the AVI System are critical to ensure continuous operation and data collection. Commercial vehicle activity tracked by the AVI System yields an average annual revenue of approximately \$8 million through 2019 (\$3.8 million in 2020). Server upgrades are necessary to maintain cyber security protection for the operating system of the AVI System servers; and

WHEREAS, following is a summary of expenditures for the last three (3) years under the contract:

Description	Expenditures
Base Services - Operations and Maintenance Support	\$ 2,640,000
Vehicle Transponders	110,540
System Enhancements and as-needed work	695,180
Total Expenditures to date	\$ 3,445,720
Contract Authority (before Second Amendment)	3,554,045
Remaining Contract Authority	\$ 108,325; and

WHEREAS, The Revenue Markets, Inc. dba TRMI Systems Integration will provide all operations and maintenance services required for the AVI System (hardware, software, and magnetic loop coils) on a 24/7 basis, to ensure it is fully functional and meets LAWA's cyber security standards. The contractor will perform routine preventive maintenance and repair services to maintain system reliability and to meet LAWA's service level requirements. TRMI Systems Integration will also provide additional related work as needed by LAWA; and

WHEREAS, in Calendar Year 2022, the LAWA Information Technology team will work closely with Environmental Programs Division and Procurement Services Division to release a Request for Proposals to attain a contract for a replacement solution; and



WHEREAS, the estimated expenditures for the two (2)-year contract extension are as follows:

Description	Total Cost
Base Services - operations and maintenance support (two years)	\$ 1,254,000
Vehicle Transponders	46,000
Cyber security upgrades	134,000
As-needed repairs; approved system improvements	174,920
Total Two (2)-Year Cost	\$ 1,608,920
Remaining Contract Authority	108,325
Additional Contract Authority Needed	\$ 1,500,595
Contract Authority (before Second Amendment)	3,554,045
New Not-to-Exceed Total	\$ 5,054,640; and

WHEREAS, funding for the contract has been requested in the Fiscal Year 2020-2021 LAWA Operating Budget in Cost Center 1170010 – Airport Operation Systems IMTG Division, Commitment Item 520 - Contractual Services. Funding for subsequent years will be requested as part of the annual budget process; and

WHEREAS, this item, as a continuing administrative, maintenance and personnel-related activity, is exempt from the California Environmental Quality Act (CEQA) requirements pursuant to Article II, Section 2.f. of the Los Angeles City CEQA Guidelines; and

WHEREAS, TRMI Systems Integration will comply with the provisions of the Living Wage Ordinance; and

WHEREAS, Procurement Services has reviewed this action (File 10041898) and established mandatory goals of 10% Small Business Enterprise (SBE), 5% Local Business Enterprise (LBE), and 2% Local Small Business Enterprise (LSBE), as a subset to LBE, for the project. As a certified SBE firm, TRMI Systems Integration is credited with 100% SBE participation, and has committed to 5% LBE and 5% LSBE participation. TRMI Systems Integration has achieved 100% SBE, 5.86% LBE, and 5.86% LSBE participation to date; and

WHEREAS, TRMI Systems Integration will comply with the provisions of the Affirmative Action Program; and

WHEREAS, TRMI Systems Integration has been assigned Business Tax Registration Certificate 0002475194-0001-0; and

WHEREAS, TRMI Systems Integration will comply with the provisions of the Child Support Obligations Ordinance; and

WHEREAS, TRMI Systems Integration has approved insurance documents, in the terms and amounts required, on file with LAWA; and

WHEREAS, pursuant to Charter Section 1022, staff determined that the work specified on the contract can be performed more feasibly or economically by an Independent Contractor than by City employees; and

WHEREAS, TRMI Systems Integration has submitted the Contractor Responsibility Program Questionnaire and Pledge of Compliance, and will comply with the provisions of said program; and

WHEREAS, TRMI Systems Integration must be determined by Public Works, Office of Contract Compliance, to be in compliance with the provisions of the Equal Benefits Ordinance prior to execution of the Amendment; and

WHEREAS, TRMI Systems Integration will comply with the provisions of the First Source Hiring Program for all non-trade LAX jobs; and

WHEREAS, TRMI Systems Integration has submitted the Bidder Contributions CEC Form 55, and will comply with its provisions; and

WHEREAS, TRMI Systems Integration has submitted the Municipal Lobbying Ordinance CEC Form 50, and will comply with its provisions; and

WHEREAS, TRMI Systems Integration will comply with the provisions of the Iran Contracting Act; and

WHEREAS, actions taken on this item by the Board of Airport Commissioners will become final pursuant to the provisions of Los Angeles City Charter Section 373;

NOW, THEREFORE, BE IT RESOLVED that the Board of Airport Commissioners adopted the Staff Report; determined that this action is exempt from the California Environmental Quality Act (CEQA) pursuant to Article II, Section 2.f. of the Los Angeles City CEQA Guidelines; found that an independent contractor, other than by City employees, can perform the work more economically or feasibly; approved the Second Amendment to Contract DA-5193 with The Revenue Markets, Inc. dba TRMI Systems Integration to extend the term through June 30, 2023 and increase the contract authority by \$1,500,595, for new total not to exceed \$5,054,640, covering ongoing maintenance and operations support services for the Automatic Vehicle Identification System at Los Angeles International Airport; and authorized the Chief Executive Officer to execute said Second Amendment to Contract DA-5193 with The Revenue Markets, Inc. dba TRMI Systems Integration after approval as to form by the City Attorney and approval by the Los Angeles City Council.

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I hereby certify that this Resolution No. 27287 is true and correct, as adopted by the Board of Airport Commissioners at its Regular Meeting held on Thursday, June 17, 2021.

  
Grace Miguel – Secretary  
BOARD OF AIRPORT COMMISSIONERS